

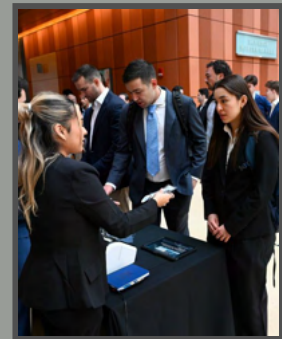


MICHIGAN ROSS

WEISER CENTER FOR REAL ESTATE
UNIVERSITY OF MICHIGAN

Newsletter

October 14, 2026



40th Annual RE-CON Recap



The 40th Annual Michigan Real Estate Conference (RE-CON) was hosted by the Michigan Real Estate Club and the Weiser Center for Real Estate on September 25 at the Ross School of Business. **More than 450 attendees joined from across the country** for the largest RE-CON in the program's history. The day was marked by sharp insights, engaged conversations, and an energy that made the 40th anniversary a milestone to remember.

Speakers included **Ken Caplan** (Blackstone), **Andy Jonas** (Goldman Sachs), **Tim Sloan** (Fortress Investment Group), **Max Heller** (PJT Park Hill), **Joey Lansing** (Harrison Street Asset Management), **Willy**

Walker (Walker & Dunlop), and keynote **David Zussman** (Related Companies), with afternoon workshops led by **Related Companies**, **TPG**, **Welltower**, **Link Logistics**, **Harrison Street**, **Starwood Capital Group**, **Eastdil Secured**, and **Core Spaces**.

Thank you to all of our speakers, partners, and attendees for making this a historic event. We look forward to hosting the 41st RE-CON next year, and Go Blue!



REIT Challenge: CEO at the Big House

October 30th, 2026 | Jack Roth Stadium Club | Ann Arbor MI

Registration Closes THIS Friday, October 16th, 2026

The REIT Challenge: CEO at the Big House returns to Michigan Stadium for its second year, anchoring a full day of programming you simply can't miss! Presented in partnership with the **Weiser Center for Real Estate** at the University of Michigan Ross School of Business, REvolution 2026 brings together more than 400 students from universities across the country. The day pairs the national conference with the Challenge finals, so every attendee has a front-row seat to the action.

Student teams compete for a share of the **\$30,000 prize** pool by analyzing publicly traded REITs, building investment recommendations, and pitching them to a panel of industry judges. The top three teams present live to the full conference audience.



Beyond the competition, attendees can expect a **keynote from Jared Fleisher, CEO of Bedrock Detroit**, **two industry panels** featuring leaders from across commercial real estate, and the **first intercollegiate real estate career fair of its size** from 1-3pm. Whether you compete, recruit, or simply want to learn from the people shaping the industry, REvolution is built for you.

Don't Miss the Panel Discussion!



Inside the \$69 Billion REIT Merger

Go inside the landmark merger of Equity Residential and AvalonBay Communities that created VivMark Residential, one of the country's largest multifamily real estate companies. **Mark Parrell, Ben Schall, and Charles Young** will share a firsthand perspective on the strategy, leadership, and decision-making behind the transaction and the work of bringing two industry-leading REITs together under a new company.

FAQs

Do I need to be a UMICH student to attend?

No. Both students and industry members from outside Michigan are welcome to attend. **REvolution is open to anyone interested in Real Estate** and is expecting students from over 20 universities across the nation!

Is REvolution affiliated with the Weiser Center for Real Estate?

Yes. REvolution is presented in partnership with the Weiser Center at the University of Michigan Ross School of Business. Their support gives us access to top-tier industry connections and makes this one of the most credible student-run real estate events in the country.

Is REvolution just for people who want to go into real estate?

Not at all. Real estate touches business, finance, law, architecture, urban planning, and entrepreneurship. If any of that interests you, this event is for you!

Is there a career fair?

Yes - and it's a first. REvolution hosts the first intercollegiate real estate career fair of its size, running from **1-3pm on October 30**.

Come ready with your resume.

Is the REIT Challenge a separate event?

No. The REIT Challenge is part of the full day of programming on October 30 at Michigan Stadium.

One ticket gets you full access to everything!

Do I have to compete to attend REvolution?

Nope. You can come just for the keynotes, panels, and networking. **Competing is optional**, but a great opportunity to compete for a piece of the 30k prize. All teams must be approved in advance. Email realestatecompetitions@umich.edu with any questions.

Volunteer for part of the day and attend the full event for free!
Students interested in joining our volunteer team should email

[Find out More Information & Register on the REI Website Here](#)

Don't wait! Register before Friday, October 16th, 2026



Competitions & Development Opportunities



Wall Street Prep Upcoming Courses

Wall Street Prep is a leading provider of financial training, known for its practical, hands-on instruction in financial modeling, valuation, and the technical skills employers look for across investment banking, real estate, and beyond. Through a partnership with the Weiser Center for Real Estate, Wall Street Prep courses are offered to our community, giving students and professionals the chance to build job-ready skills in a focused setting. Each issue, we will spotlight an upcoming course in this section, so check back often to find the right fit for your goals.

Next Up:

Investment Banking Merger Modeling

November 8th | 9 am to 5 pm | R2220

The merger model is a cornerstone of mergers and acquisitions work and a frequent topic in technical investment banking interviews. This full-day workshop, led by Wall Street Prep, covers how bankers evaluate a potential deal, including how an acquisition is structured and paid for, and how it affects the acquirer's earnings per share. You will gain a clear understanding of accretion and dilution analysis and leave better prepared to explain it with confidence, in recruiting conversations and on the job.

[Ross Students - Register Here](#)

[Non-Ross Students - Register Here](#)

[Learn More About Merger Modeling Here](#)

**Stay Tuned for More Wall Street Prep Courses
Coming to UM Students this Academic Year**

MONROE BROWN CRE FINANCIAL MODELING CHALLENGE

BUILD. ANALYZE. PRESENT. CONNECT.



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QUESTIONS?: KAISHAH@UMICH.EDU
SCAN TO REGISTER

The Monroe Brown CRE Modeling Challenge is back. This rolling challenge from the Weiser Center for Real Estate is designed to sharpen your financial modeling skills, build your confidence, and connect you with industry professionals. **Participants will complete the GetREFM Certification, apply those skills to a real-world case study, and present their findings in a mock interview with an alumni advisor.** You'll earn a Michigan-branded gift after Step 1, and completing the full challenge earns you an invitation to an exclusive dinner with alumni and peers, hosted by the Weiser Center and the Monroe Brown family. Begin whenever you're ready. **The challenge runs through the 2027 school year, and all steps must be completed by August 1, 2027.**

[Find Out More Info & Apply Here](#)

AI for CRE Collective

FOR CRE OPERATORS ↗

AI for CRE Collective

Practical AI workflows for commercial real estate.

 WORKFLOWS
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NOW AVAILABLE TO UNIVERSITY OF MICHIGAN STUDENTS!

AI for CRE Collective

The leading AI enablement platform for Commercial Real Estate Professionals.

Join 700+ brokers, investors, developers, and operators using AI to underwrite faster, generate more leads, streamline research, produce better deliverables, and gain a real competitive edge.

Inside, you'll get CRE-specific prompts, tested tools, practical use cases and workflows, video demos, walkthroughs, and training you can use right away.

We test the tools, prompts, and workflows so you don't waste time or money figuring it out alone.

[Find Out More Info Here](#)

[Register Here](#)

Job & Internship Opportunities

Blackstone

Blackstone 2026 Fall Webinar Series

Join us to learn more about Blackstone's various businesses!

Purpose and Attendees: Our webinar series aims to educate undergraduate students about our firm, business groups, programs, and the recruiting process. While open to all students, the content will focus on those seeking Summer 2028 internships (graduating Fall 2028–Spring 2029). Don't miss this chance to connect and explore your future!

Registration: Details will be available below, with links posted on Handshake one month prior to each webinar.

Blackstone Overview II Webinar

Date: Wednesday, October 14
Time: 12:00 pm–1:00pm ET

[Register Here](#)

Blackstone Private Equity Strategies (BPES), Blackstone Infrastructure (BIP) & Strategic Partners (SP) Spotlight Webinar

Date: Wednesday, October 21
Time: 4:00pm–5:00pm ET

[Register Here](#)

Real Estate Spotlight Webinar

Date: Wednesday, October 28
Time: 4:00pm–5:00pm ET

[Register Here](#)

Blackstone Multi-Asset Investing (BXMA) & Blackstone Credit and Insurance (BXCI) Spotlight Webinar

Date: Wednesday, November 4
Time: 4:00pm–5:00pm ET

[Register Here](#)

Private Wealth (PW) & Institutional Client Services (ICS) Webinar

Date: Wednesday, November 11
Time: 4:00pm–5:00pm ET

[Register Here](#)

Life at Blackstone: A Day in the Life and Steps to Success Webinar

Date: Thursday, November 12
Time: 12:00pm–1:00pm ET

[Register Here](#)



2027 Summer Analyst, Capital Raising & Advisory

New York, NY | 8-week program from June 7th to August 6th, 2027

Hodes Weill, a Chatham Financial company, is a leading global capital advisory business focused on real estate, infrastructure, and other real assets. Founded in 2009, Hodes Weill provides institutional capital raising for funds, transactions, co-investments and separate accounts; M&A, strategic and restructuring advisory services; and fairness and valuation analyses. Clients include investment and fund managers, institutional investors, lenders, and public and private owners of assets and portfolio companies. Hodes Weill's professional team operates on a global basis, and is located in New York, Hong Kong, London, Amsterdam, and Tokyo.

This is a paid internship, and the summer analyst will work with the Project Management team at Hodes Weill. The Project Management team is responsible for originating, underwriting, structuring, and executing the firm's real estate and real assets capital raising and advisory mandates, globally.

Key Responsibilities:

- Collaborate with Project Management team members to prepare quantitative and qualitative analyses for a variety of active advisory and capital raising assignments
- Compose written deliverables and presentations for existing and prospective clients
- Perform due diligence on potential real estate/real asset clients, including private equity managers, real estate investment trusts and public companies. The scope of due diligence includes but is not limited to organizational review, investment strategy review, performance/track record review, and marketing strategy and approach
- Attend new business pipeline client meetings with senior members of the firm
- Research information in the real estate private equity industry, including private equity funds, companies and institutional investors
- Update and maintain database of real estate/real asset private equity fund managers and work on other business development projects
- Attend educational sessions led by senior members of the firm as well as dedicated networking activities
- Complete a capstone research project and present to global firm

Qualifications:

- Expected graduation date of spring 2028 with an undergraduate degree from an accredited university
- Eagerness to learn and take on responsibilities with a positive attitude and a high level of intellectual curiosity
- Strong project management skills with exceptional attention to detail, organizational skills and ability to multitask on various projects
- Excellent analytical, quantitative, problem-solving and research skills
- Proficient in oral and written communication
- Strong integrity and ability to effectively work under pressure, independently and collaboratively

Please send your resume and cover note to hiring@hodesweill.com.

[Find Out More Info Here](#)



2027 Summer Analyst, Asset Management

West Palm Beach, Florida

The Operations Summer Analyst will support the Operations and Property Management teams by assisting with data analysis, reporting, and operational initiatives across the commercial office portfolio. This role provides exposure to property operations, budgeting, contracts, and performance reporting, while developing foundational analytical and organizational skills.

Responsibilities:

Qualifications:

- Assist in preparing property performance reports
- Compile and organize financial data, occupancy rates, and lease information
- Support creation of property valuations and investment analysis documentation
- Track key performance indicators and market comparables
- Help maintain property budgets
- Review lease agreements
- Conduct market analysis for assigned properties and submarkets
- Research competitor properties and market trends
- Compile data on market conditions, rental rates, and occupancy statistics
- Support capex planning and capital improvement project documentation
- Support asset disposition and acquisition processes when applicable
- Organize property files and documentation
- Prepare presentations and materials for client/stakeholder meetings
- Assist with special projects as assigned by Asset Management team

- Current undergraduate sophomore or junior with a target graduation date between December 2027- Spring 2029.
- Actively pursuing a bachelor's degree in hospitality, operations, marketing or other related fields.
- Strong data management skills with significant attention to detail.
- Exceptional verbal and written communication skills.
- Demonstrates strong critical thinking skills, particularly in problem-solving and decision-making.
- Ability to navigate ambiguity and adapt to new challenges in a dynamic environment.
- Maintain a high sense of professionalism to uphold the standards of Related Ross.
- Exhibit composure during high pressure or challenging situations.
- Resume must include expected graduation month/year and GPA.

[Find Out More Info & Apply Here](#)

2027 Summer Analyst, Real Estate Development West Palm Beach, Florida

The Summer Analyst will be responsible for supporting all aspects of a development project including: financial analysis and modeling, due diligence, zoning, legal oversight, budgeting, design, construction, acquisition, project management and leasing.

Responsibilities:

- Perform financial analysis and due diligence for new investment opportunities
- Assist with all aspects of development: financing, entitlement / government approvals, public relations, design, leasing / marketing, and construction
- Support the team in preparing business plans, including annual operating plans, financial forecasts and strategic plans
- Monitor construction costs, budgeting, and the timeline of deliverables
- Perform research and analysis to benchmark trends in target markets by tracking rents, sales per SF, operating costs, competitive supply and expansion activity
- Minimize exposure and risk on various projects

Qualifications:

- Current undergraduate junior with a target graduation date between December 2027-May 2028
- A strong passion for real estate development
- Excellent quantitative and analytical skills; expertise with excel
- Exhibits a strong understanding of technical skills and job specific knowledge
- Demonstrates clear and concise communication skills, both verbally and in writing
- Self-Starter with a proactive approach to tackling tasks and challenges
- Ability to navigate ambiguity and adapt to new challenged in a dynamic environment
- Actively pursuing a bachelor's degree in Finance, Real Estate Finance or Real Estate Development
- Resume must include expected graduation month/year and GPA

[Find Out More Info & Apply Here](#)

EVERCORE

2028 Summer Analyst Intro to Evercore

Thursday, October 15 | 5:30-7PM | The Graduate, Hilton, Ann Arbor

Evercore is hosting an educational event for Freshmen and Sophomores. The session will include an overview of Investment Banking and a brief introduction to the Firm. Students will also get to network with Evercore representatives from our offices.

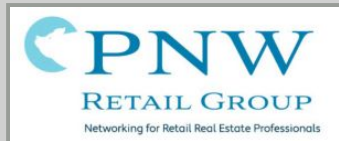
The goal of the session is to introduce Freshman and Sophomores to the Firm in advance of recruitment for the Summer 2028 Junior Internship program.

Applications are now open from September 9, 2026 to November 15, 2026.

Applications will not be reviewed on a rolling basis; you may submit your application at any time during the application window.

[Find Out More Info Here](#)

Scholarship Opportunities



The PNW Retail Group Scholarship 2027 Scholarship Grant Application

The PNW Retail Group wants to encourage the next generation of individuals entering the commercial real estate industry with our scholarship opportunity for college students. **Applicants must be a high school senior, college freshman, sophomore, or junior and plan to enroll or are currently enrolled in a 4-year bachelor's degree program.** A career interest in retail and commercial real estate is preferred.

The PNW Scholarship is a **one-time award of \$2,000**. The scholarship also **includes travel and entrance into the ICSC annual shopping center conventions** in either Las Vegas (May) or New York (December). **Mentoring by senior industry professionals** will be offered to all scholarship recipients during the convention. The PNW Scholarship honors the lives of Charlie Devine and Darren Was, and celebrates their positivity, excellence, generosity, and service in the industry.

All applicants must include the student's **resume, a letter of recommendation, transcript, and essay.**

Deadline for form submission is March 1, 2027.

[Find Out More Info & Apply Here](#)

Study Real Estate

Important Info for Potential Real Estate Students.

Sign Up is still **OPEN!**

You can still take approved real estate courses before declaring the minor, and then count them toward your program requirements later. That means you can start exploring real estate courses now, even if you haven't officially declared yet!

[Find out more information regarding the RE minor, available courses, and minor policies](#)

[Real Estate Development Minor Declaration Request Form](#)

Listen to the New
Real Estate Podcast:

Inside Deal

The Weiser Center for Real Estate is proud to highlight the **Inside Deal Podcast**, hosted by alumnus **Sam Schneider**, Founder and CEO of **Imperium Capital**. Each episode features candid conversations with some of the most respected leaders in commercial real estate, exploring the stories, strategies, and lessons behind their biggest deals and careers. From investment and development to leadership and entrepreneurship, Inside Deal offers valuable insights for students, alumni, and professionals looking to better understand the industry from those shaping it.



[Listen Here](#)

Meet the Real Estate Clubs of U-M

Click on the images below to visit the club websites



**Women in Real
Estate Club**



**Michigan Real
Estate Club**



**The Michigan
Real Estate Fund**



Rho Epsilon Iota

Weiser Center for Real Estate

Upcoming Events Fall 2026

REvolution & 2nd Annual Leaders and Best REIT Challenge

October 30, 2026

The Big House's Jack Roth Stadium Club

[Add to Your Calendar](#)



Weiser Center for Real Estate

Contact Us!

Or Visit Our Website

at studyrealestate.umich.edu

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